

# Why Antares?



**Antares will provide the best solution !**

- the cheapest over the life of the vehicle
- with the least amount of down-time
- with all the functionality you need, and more.

Antares is a UK based company specialising in the provision of auxiliary electrical power solutions on professional vehicles using their core engineering skills to create bespoke solutions. If you are involved in the specification or building of a vehicle which has auxiliary electrical loads such as communications, heating, data-handling or lighting, then Antares will create a robust, reliable solution for you.

And our network of Antares Authorised Installers (AAs) will be happy to install it for you.



FM 37786  
ISO 9001:2008

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## Proven experience

With 18 years of combined design and development expertise and some of the world's highest profile clients on our books we offer an unmatched understanding of our field. We pride ourselves on being open, honest and impartial ensuring you get the best result for your project.

## Trusted Network

We have an extensive network of trusted engineers who specialise in a wide range of skills. When the project requires such skills we seamlessly manage and integrate these specialists into the project, delivering perfect results on time, every time.

## Unique solutions

As our field is unique we believe our products should reflect this. Each and every product we design and create is specifically tailored to represent the specialist vehicle sector whilst endeavoring to reduce total cost of ownership.

## Our products are quality assured

Our products are manufactured to ISO 9001:2008 certified quality system with QA control checks on each and every one of the products, thus creating and ensuring the highest levels of quality are achieved.

## Positive word of mouth

80% of our clients are derived from word of mouth referrals. Our quality of work and customer service is second to none and is proven by the fact that our customers have the belief and confidence to refer us to others. This statistic alone sets us apart from our competitors.

## We build and encourage strong relationships

At Antares our clients are the most important thing to us. We build our business connections on honesty and integrity, ensuring that our relationships last years and not just months. We actively seek opportunities for both clients and suppliers, often going far beyond the traditional means of networking.

*"In simple terms... we provide proven experience, quality service and honest, impartial advice"*

# Why choose Antares?

	<b>ANTARES</b>	Competitors
Trusted Network	✔ Antares have been successfully operating for 18 years. We have an extensive network of engineers who specialise in auxiliary power solutions.	⚠ Many companies act as "order fulfilment" - your order is sent off to a 3rd party Chinese factory and delivered "as ordered".
Product Design	✔ Our commitment to ISO9001:2008 quality standards combined with reliable long term support are significant factors that give our clients reassurance to embrace mutually beneficial partnerships. We supply what you need as well as what you want.	⚠ Designs can be lower-cost copy of a brand name product (and actually illegal in Europe and USA). These copies are not as robust and the originals, and are likely to fail prematurely, with potentially disastrous results.
Quality	✔ Our systems not only last the warranty period, but also the full duration of the vehicles service. All products carry the CE or E mark where appropriate.	⚠ Low quality standards, patchy quality control, if any
Packaged Systems	✔ All our systems are balanced, and each part of the system has a part to play, and is there for a reason. From the simplest electronic split charge to the Virtual Alternator System with Cyclic Gel Battery you know you have the best.	⚠ Older Split charges actually cause flat batteries! Diode based systems cause a 0.5 volt drop, so Aux battery can never be fully charged. The new VA system will re-charge the Aux battery back to 100% more often, so battery life increases.
Warranty	✔ As standard Antares manufactured products carry a 2 year warranty with free pre- and post-sales support at the end of a phone, with a fully equipped repair and test department situated in here in the UK.	⚠ 1 year- the legal minimum warranty, with engineering queries channelled through 09xxx premium rate numbers, or charged at an hourly rate, if available.
Order Turnaround Speed	✔ Next day delivery for standard products if your order is placed before 4pm. All delivery's are provided with a tracking number.	⚠ 1-2 weeks, sometimes less for a small order.
Behind the scenes	✔ More than 100 man-years solid experience in the design engineers and technical support team.	⚠ Ordinary tele-sales person with very little knowledge or experience.
Going the extra mile	✔ We design extra cost-savings in for you, We have real people here at the end of the phone to give you advice We offer extended warranty when required	⚠ "Just ship the item"

*We Are Engineering With Answers. . .So What's Your Question?*